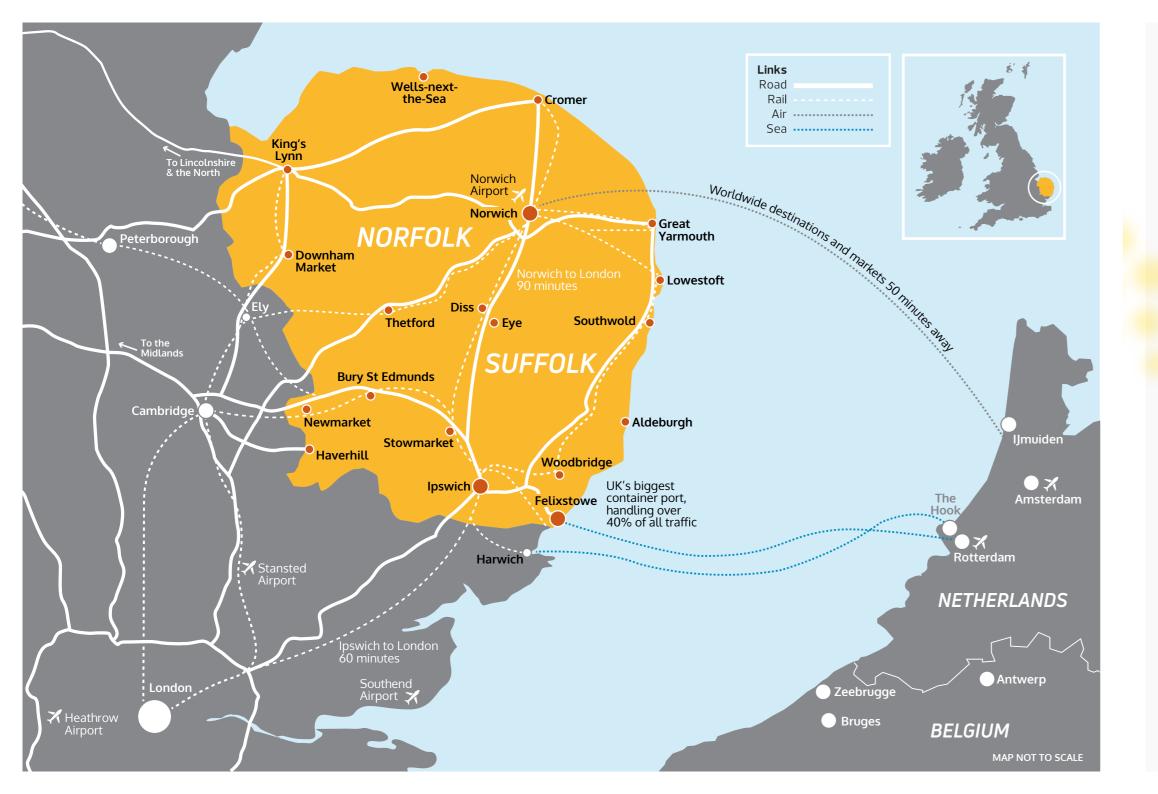
# Unlimited opportunities in food, drink & agriculture







With only 2% of the UK's population, we produce 11% of its food and drink in a sector worth £3.5bn





Norfolk & Suffolk is a haven for global food and drink brands and artisan producers.

Agriculture is part of our region's past, present and future, so it's little surprise that so many national and international brands choose to call our region home.

We have award-winning expertise in sugar, cider, beer, wine, chocolate, potatoes, poultry and pork production, to name but a few. With only 2% of the UK's population, we produce 11% of its food and drink in a sector worth £3.5bn.

Our region boasts a successful agri-food sector, leading global innovations in hi-tech data, drone technology, machinery production, robotics and food research. Our researchers, in particular those at the world-leading institutions on the Norwich Research Park, specialise in the relationships between food and health which is key to our sustainable future.

And our support network has all the right ingredients for businesses to start, grow and flourish – whether through access to investment, support to trade overseas or helping to find space for them to develop and innovate.

We are open to your business and with us, your potential is unlimited.

DOUG FIELD

CHAIR, NEW ANGLIA LOCAL ENTERPRISE PARTNERSHIP

#### Norfolk & Suffolk is home to leading food and drink companies

Norfolk & Suffolk is home to some of the most significant food and drink companies in Europe.

Some of the leading food and drink companies in Europe have a major presence in Norfolk and Suffolk, including Adnams, British Sugar, Kettle Foods, Greene King and Muntons.

The region has the largest agricultural sector in the UK. It generates over £500m in food and drink exports and employs over 50,000 people – double the national average. The local sector is increasingly hi-tech and automated.

Our greatest focus is on innovation and productivity to enhance growth in local businesses. Leveraging commercial opportunities from our research and development activity wherever possible will help drive a more knowledge-based local economy long into the future.

We offer innovative agri-tech businesses an extraordinary environment in which to grow.

Investment in research and development in the local agri-tech sector has exceeded other UK regions in recent years. Consequently, we have seen growth in science and R&D employment accelerate by 50% since 2007 – compared with 19% nationally. This is in part thanks to the growth in the Norwich Research Park (NRP) and its wider academic cluster, as well as the work of Agri-Tech East in facilitating knowledge transfer from 'lab to field' across the region.

We have ambitious plans for the future – our AgriFood Tech Sector Skills Plan developed by the industry sector in Norfolk and Suffolk, aims to meet the region's projected demand for more than 7,000 new workers in AgriFood Tech by 2024.





#### Farm to fork for growers

Securing significant capital investment into a state-of-theart mustard and mint milling facility at the Norfolk Food Enterprise Park, Condimentum will secure a 150-year-old supply chain and maximise the added value of processing for local growers.

A unique consortium of mustard and mint growers, the business has secured a 10-year supply agreement with Unilever. The new facility will supply milled mustard flour and blended mint for Colman's condiments and pack its mustard powder into various packs in the range. Unilever will continue to source mustard and mint from growers in the local area, as it has done for more than five generations.

Dave Martin, CEO, said: "The team at Condimentum is delighted to have engaged with the New Anglia LEP in our exciting business plan to deliver a state-of-the-art milling and food ingredient manufacturing facility in Norwich. It will ensure the retention of the famous Colman's brand in the Norfolk region.

"The Condimentum business was built by the growers and we are very proud of our unique trading history and association with the brand. The new facility will be the only one of its kind in Europe and will result in the creation of jobs in the local area and provide the opportunity for the growers to build a business of which the region can be proud."



#### A flavour of international business

From its base in Rendlesham in Suffolk, Stokes Sauces has grown steadily since it launched in 2004, supplying farm shops and delicatessens both locally and across the UK with its ketchups, mayonnaises and red onion chutneys.

Today its ketchups and mayonnaises are also sold in Waitrose, Ocado, and Sainsbury's, and can be found in many hotels, restaurants and other eateries.

Chris Reeve, commercial director, says: "Working with the food services sector has been really good for us and it's a way of getting more of our products out to people in an environment where they are enjoying food and looking to try new things."

Stokes Sauces are sold in 40 different countries and there is a healthy appetite for its products in Denmark, Germany, Norway and Sweden, as well as the Middle East, China, and Australia.



The Norfolk & Suffolk region leads the UK in agriculture and food, employing 80,000 people. Businesses, research and support extends from plant biotechnology and food and drink production to agri<mark>cultural machinery, inp</mark>uts and expertise. They are supported by the Agri-Tech East membership organisation and the Agri-food Tech Sector Skills Plan.

Our scientists are working at the leading edge of new discoveries and technologies, in areas such as precision farming, animal health, crop disease control and prevention, and food in human health. They are commercialising the latest knowledge in gene editing, AI, data science, robotics and marine science, supported by world-class research institutions on the Norwich Research Park, including the John Innes Centre, Earlham Institute, The Sainsbury Laboratory and Quadram Institute.

With our large and progressive farming sector behind them, food and drink providers have chosen Norfolk & Suffolk to produce a wide range of products including sugar, sauces, flavourings, snacks, meats, seafood, malt, beer and cider, as well as ingredients, packaging and refrigeration. Through the Port of Felixstowe, we are well placed for efficient international supply chains.

Agriculture is changing fast and our companies are helping. Our region is home to innovators in farm machinery, harvesting, drones, animal health, fertilisers, petfood, seed and crop management.

#### Delicious produce and world-leading innovation

Norfolk & Suffolk's mix of food science experts and quality producers means our region is a hotbed of exciting new products and developments.

Investing here will give your business the advantage. Profit from a community of fast-growing knowledge intensive businesses and supportive networks, while experiencing lower costs of doing business and excellent connectivity.

New businesses survive and thrive here better than across the UK as a whole. High-growth firms flourish in particular, with 43% growth since 2012, significantly out-pacing both the East of England region (23%) and the UK (12%).

The businesses of the future are being created right here, with leading innovation centres in our urban centres of Norwich and Ipswich, both among the top 10 fastest growing city economies in the UK. The region attracts significant global investment with multinational companies alongside smaller businesses and start-ups.















Scientists in Norwich are embarking on a produce fresh for longer and make them more resistant to disease.

Supported by funding from the Eastern Agri-Tech scheme, researchers at Tropic Biosciences on Norwich Research Park are using genome editing techniques to create the new characteristics in the Cavendish variety of banana, which accounts for 99%



"Our business is about fuelling ambitions," he said. "It started off in my garage with a £2,000 roaster, and it was not that long ago that I decided to take the business international."

#### Funding supports banana genome editing project

project to help banana growers keep their

of global exports.



### OPEN to your business

Unlimited space, talent and opportunities. What more could you want for your business? Norfolk & Suffolk has a great talent pool, a wealth of high-tech assets and excellent connections to the rest of the UK and beyond. And a great team ready to throw open its doors and support your business.



## Supporting business growth

The Norfolk & Suffolk Unlimited team helps businesses move to and expand into the area. Our aim is to support the creation of well paid jobs and drive economic growth. Whether you're a small business or a global company, our experts can help you realise your relocation and development ambitions. Contact us to talk about:

- Relocation and expansion plans
- Commercial property
- Economic data
- Sector specific information
- Access to finance, including grants and funding
- Introductions to business networks and supply chain partners
- Skills and training providers.

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